

# 2019-20 REAL ESTATE CONTINUING EDUCATION COURSE

LINCOLN COUNTY BOARD OF REALTORS®, Inc. (Sponsor #1343)

806 E. Main Street Ste. D, Lincolnton, NC 28092

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Lincoln Country Club, Lincolnton, NC 28092

**Thursday, October 17<sup>th</sup>, 2019**

Course Instructor: Bill Gallagher

☐ **GENERAL UPDATE COURSE #9920**

8:30am-12:30pm

☐ **ELECTIVE COURSE #2757**

1:30pm – 5:30pm

**GENERAL MANDATORY UPDATE**

**HANDLING OFFERS PROPERLY TODAY**

This required course consists of:

- ✓ Law & Rule Updates
- ✓ Material Fact Issues
- ✓ Contract Issues
- ✓ Agency Issues
- ✓ Property Management
- ✓ Licensing & Education

New laws on electronic transmission of contracts, the E Sign Act and UETA will be discussed, as well as the basic rules on handling various types of paperwork & situations: offers, counteroffers, multiple offers, contingent sale offers on sale of property & backup offers. Real life scenarios will be discussed & analyzed throughout course.

**\*\*Sign-In begins 30 minutes prior to course\*\***

**Lunch will be available for purchase at the Country Club**

## REGISTRATION FORM

To register, put a check mark beside the course(s) listed above that you want to take, complete the registration form below and mail it with your check to the Lincoln County Board of REALTORS®. Be sure to MARK YOUR CALENDAR!

NAME (as it appears on your RE License)

NC REAL ESTATE LICENSE # (required)

COMPANY NAME

MAILING ADDRESS

CITY, STATE ZIP

DAYTIME PHONE #

EMAIL ADDRESS

### ADVANCE REGISTRATION

- ☐ BOTH Courses..... \$120.00
- ☐ GENERAL Update ONLY ..... \$ 65.00
- ☐ Elective ONLY ..... \$ 65.00

AMOUNT ENCLOSED: \$\_\_\_\_\_

**DOOR REGISTRATION:** Additional \$5.00 per course  
Please make checks payable to  
Lincoln County Board of REALTORS®  
(Sorry, no credit cards accepted)

CONFIRMATION: Only email confirmations will be sent out when possible.

CANCELLATION POLICY: If WE CANCEL a course, for any reason, you will get a full refund. If YOU CANCEL at least three business days prior to course(s), we will refund half of the course fee. However, if YOU CANCEL within three business days, there is NO REFUND. If you fail to show-up for a course, or arrive too late, there is NO REFUND.

PAYMENT: We *must* receive your payment in advance to hold your seat.

NCREC POCKET RENEWAL CARD: You *must* present your real estate license pocket card or other proof of your real estate license number when you check in before class.

SPECIAL SERVICES: In accordance with ADA, if you have any disabilities which require special accommodations, please notify us immediately.